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# CHINA INTERNATIONAL MARINE CONTAINERS (GROUP) CO., LTD.

中國國際海運集裝箱(集團)股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2039)

# Signing of the Strategic Cooperation Framework Agreement

This announcement is made by the board of directors (the "Board") of China International Marine Containers (Group) Co., Ltd. (the "Company" and its subsidiaries, collectively referred to as the "Group") under Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and the Inside Information Provisions (as defined in the Listing Rules) of Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

#### I. OVERVIEW OF THE AGREEMENT

The Board is pleased to announce that the Company signed a strategic cooperation framework agreement (the "Agreement") with Global Logistic Properties Investment Management (China) Co., Ltd. (the "GLP (China)") on 18 August 2016. Under the Agreement, both parties intend to jointly develop their logistic properties business and forge a comprehensive strategic partnership based on their relevant strategic resources, so as to achieve benefits from complementary advantages and powerful alliances.

## II. BASIC INFORMATION ABOUT THE OTHER PARTY TO THE AGREEMENT

Company Name: Global Logistic Properties Investment Management (China) Co., Ltd.

Legal Representative: Mok, Chi Ming Victor

Registered Address: Room 2708, No.1233 Lujiazui Ring Road, Pudong New District, Shanghai.

Registered Capital: US\$18 million

Substantial shareholder and main business: Global Logistics Properties Limited ("GLP") is the controlling shareholder of GLP (China). As a company listed in Singapore (Stock Code: MCo.SL) and Asia's biggest developer and service supplier of high-end modern logistics facilities, GLP has an efficient logistics network in China and Japan, covering major logistics hubs, industrial parks, ports, airports and urban distribution centers. As the headquarter of GLP in China, GLP (China) is responsible for managing the investment and operation affairs of GLP in China.

To the best of the directors' knowledge, information and belief having made all reasonable enquiries, GLP (China) and GLP are third parties independent of the Company and its connected persons.

### III. MAJOR TERMS OF THE AGREEMENT

#### (I) General Purposes of the Cooperation

Both parties intend to give full play to the Group's competitive strength in land reserve, logistic equipment manufacturing and logistic and transport services, as well as GLP (China)'s extensive experience in modern logistic properties and services; consolidate both parties' advantages in the market in terms of brand image, customer base, resources and social influence; and establish a long, comprehensive and close strategic partnership with each other in logistic properties development, relevant ancillary services and other fields.

## (II) Scope of the Cooperation

Upholding mutual trust and win-win cooperation, and leveraging on their respective advantages in the industries, both parties will carry out strategic cooperation in the following fields on the basis of mutual benefit and market mechanism:

- 1. Cooperation on logistics property development: both parties will work together to actively explore opportunities of cooperation on logistics property development and establish a long-term stable cooperation relationship in this regard. With regard to developing and integrating its land stock resources, the Group will give priority to GLP (China) under the same conditions while ensuring the value maintenance and appreciation of its assets. As for obtaining incremental land, both parties are ready to bring into play their respective resources and advantages to obtain more projects and further increase the number of projects under cooperation in the future;
- 2. Cooperation on supportive services in the logistics parks: both parties will partner to explore the possibility of providing comprehensive supportive service packages to clients in the logistics parks, and give priority to the Group, if under the same conditions, when it comes to thinking about purchasing logistics equipment, logistics warehousing and relevant value-added services, operation of multimodal transport station. Both parties will also explore the possibility of carrying out equity-based cooperation and providing various financial services, such as financing lease and supply chain financing, as well as other value-added services; and
- 3. Both parties will continue to deepen cooperation on existing projects and actively seek other possible opportunities of cooperation.

## (III) Forms of the Cooperation

- 1. Equity-based cooperation: both parties will discuss and determine their cooperation model, and establish a joint venture based on characteristics and needs of specific projects.
- 2. Business cooperation: both parties will actively explore forms and scope of business cooperation in respect of ancillary logistics equipment and other value-added services in the logistics parks.

#### IV. IMPACT ON THE COMPANY

An in-depth strategic cooperation between the Group, a leading company in the logistics equipment and service industry of the PRC, and GLP (China) is conducive to putting the Group's existing land resources into a good use, optimising the assets structure and creating new areas of business and profits. Meanwhile, it will do good for the sustainable development of the existing business and results improvements of the Group by bringing the Group's capacity for manufacturing logistics equipment (such as logistics vehicles, a variety of logistics appliances and automatic logistics equipment) and providing relevant services through the entire industrial chain in line with the needs of the logistics parks of GLP (China).

#### V. OTHERS

The Agreement was entered into to reflect the interest of both parties in cooperation, serving as the foundation for their further cooperation. Where there is any concrete progress made in the cooperation matters, the Company will, in accordance with requirements of relevant laws and regulations, conduct the corresponding examination process and perform its information disclosure obligations.

There are uncertainties as to the implementation of specific cooperation projects and their effects on the Company's results. Shareholders and potential investors of the Company are advised to exercise caution when dealing in the shares of the Company.

This announcement is available for reviewing on the website of the Company (http://www.cimc.com) and the website of the Hong Kong Stock Exchange (http://www.hkexnews.hk).

By order of the Board China International Marine Containers (Group) Co., Ltd. Yu Yuqun

Company Secretary

Hong Kong, 18 August 2016

As at the date of this announcement, the Board comprises Mr. WANG Hong (Chairman), Mr. WANG Yuhang (Vice-Chairman), Mr. WANG Zhixian and Mr. LIU Chong as non-executive directors; Mr. MAI Boliang as executive director; and Mr. PAN Chengwei, Mr. PAN Zhengqi and Mr. WONG Kwai Huen, Albert as independent non-executive directors.