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# CHINA INTERNATIONAL MARINE CONTAINERS (GROUP) CO., LTD. 中國國際海運集裝箱(集團)股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 2039)

### First Quarterly Report of 2016

This announcement is published simultaneously in the Mainland of China pursuant to the Rules Governing Listing of Stocks on The Shenzhen Stock Exchange and in Hong Kong pursuant to the disclosure obligations under Rule 13.09 and Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the inside information provisions set out in Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

#### **1 IMPORTANT NOTICE**

- 1.1 The board of directors of China International Marine Containers (Group) Co., Ltd. (the "Company"), the Supervisory Committee and the directors, supervisors and senior management of the Company warrant that the information contained in this quarterly report (the "**Report**") is true, accurate and complete and there are no misrepresentation, misleading statements or material omissions, and jointly and severally accept full responsibility.
- 1.2 The Report has been approved at the fourth meeting of the seventh session of the board of directors of the Company (the "**Board**") in 2016. All directors attended the meeting.
- 1.3 The financial statements of the Company and its subsidiaries (the "**Group**") have been prepared in accordance with China Accounting Standards for Business Enterprises ("**CASBE**"). The financial statements in the Report have not been audited.
- 1.4 Mr. Wang Hong, Chairman of the Board, and Mr. Mai Boliang, CEO and President, the persons in charge of the Company, and Mr. Jin Jianlong, the person in charge of accounting affairs, the head of accounting department and the general manager of the financial department of the Company, warrant the truthfulness, accuracy and completeness of the financial statements in the Report.
- 1.5 In the Report, RMB ordinary shares (A Shares) refer to the domestic ordinary shares with a nominal value of RMB1.00 each in the share capital of the Company, which are listed on the Shenzhen Stock Exchange and traded in RMB, and overseas-listed foreign shares (H Shares) refer to the overseas-listed foreign shares with a nominal value of RMB1.00 each in the share capital of the Company, which are listed on the Hong Kong Stock Exchange and traded in Hong Kong dollars.

- 1.6 The "**Reporting Period**" means the three months started from 1 January 2016 and ended on 31 March 2016.
- 1.7 The Report is published in English and Chinese. In the event of any inconsistency between the two versions, the Chinese version shall prevail.

#### 2 KEY FINANCIAL DATA AND CHANGES IN SHAREHOLDERS

#### 2.1 Key accounting information and financial indicators

During the Reporting Period, whether the Company has made retrospective adjustments to or restated the accounting data of previous years due to changes in accounting policies and correction of accounting errors

 $\Box$  Yes  $\sqrt{No}$ 

	The Reporting Period (from January to March 2016)	Corresponding period of last year (from January to March 2015)	Changes from the corresponding period of last year to the Reporting Period (%)
Revenue Net profit attributable to shareholders and other equity	10,412,416	14,580,630	-28.59%
holders of the parent company Net profit attributable to shareholders and other equity holders of the parent company after deducting non-recurring	410,444	497,427	-17.49%
profit/loss	303,836	360,905	-15.81%
Net cash flows from operating activities	219,500	150,386	45.96%
Basic earnings per share ( <i>RMB/share</i> )	0.1291	0.1861	-30.63%
Diluted earnings per share ( <i>RMB/share</i> )	0.1286	0.1848	-30.41%
Weighted average return on net assets (%)	1.44%	2.20%	-0.76%
	As at the end of the Reporting Period (31 March 2016)	As at the end of the preceding year (31 December 2015)	Changes from the end of the preceding year to the end of the Reporting Period (%)
Total assets Net assets attributable to	113,227,716	106,763,171	6.06%
shareholders and other equity holders of the parent company	29,049,889	28,541,319	1.78%

#### Non-recurring profit/loss items and amount

#### $\sqrt{\text{Applicable}}$ $\Box$ Not applicable

Unit: RMB thousand

Item	Amount from the beginning of this year to the end of the Reporting Period
Gain/(loss) from disposal of non-current assets	128
<ul> <li>Government grants recognized in profit or loss for the current period</li> <li>Gains or losses from changes in fair value arising from holding of financial assets held for trading and financial liabilities held for trading, and investment gains arising from disposal of financial assets held for trading, financial liabilities held for trading and available- for-sale financial assets, except for the effective hedging</li> </ul>	54,240
activities relating to the Group's ordinary activities Other non-operating income and expenses other than	83,456
the above items	5,714
Less: Effect of income tax	22,265
Effect of minority interests (after tax)	14,665
Total	106,608

Reasons and explanations on the Company's non-recurring profit/loss items as defined under the Explanatory Announcement No.1 on Information Disclosure by Companies Offering Securities to the Public – Non-Recurring Profit or Loss (the "**Explanatory Announcement No.1**") and the recurring profit/loss items which are listed as non-recurring profit/loss items under the requirements of the Explanatory Announcement No.1 should be given

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

There are no non-recurring profit/loss items as defined or listed under the Explanatory Announcement No.1 being defined as recurring profit/loss items by the Company during the Reporting Period.

## 2.2 Total number of shareholders and the shareholdings of the top ten shareholders as at the end of the Reporting Period

Total number of	82,946, including 82,936	Total number of preferred	Nil
shareholders of ordinary	holders of A Shares and	shareholders with restored	
shares as at the end of	10 holders of H Shares	voting rights as at the end of	
the Reporting Period		the Reporting Period (if any)	

#### Shareholdings of top ten shareholders as at the end of the Reporting Period

	Nature of	Shareholding ratio	Number of shares held	Number of shares with selling restrictions		ged or shares
Name of shareholders	shareholders	(%)	(shares)	held	Status	Number
HKSCC Nominees Limited	Foreign legal person	52.83%	1,573,372,259	_	_	-
COSCO Container Industries Limited	Foreign legal person	16.70%	497,271,481	-	-	-
China Securities Finance Corporation Limited	State-owned legal person	2.89%	86,082,041	-	-	-
Broad Ride Limited	Foreign legal person	2.62%	77,948,412	-	-	-
Central Huijin Asset Management Ltd.	State-owned legal person	1.28%	37,993,800	-	-	-
ICBC Credit Suisse Fund – Agricultural Bank – ICBC Credit Suisse China Securities and Financial Assets Management Program	Domestic non-state- owned legal person	0.32%	9,566,600	_	-	-
Zhong Ou Fund – Agricultural Bank – Zhong Ou China Securities and Financial Assets Management Program	Domestic non-state- owned legal person	0.32%	9,566,600	-	-	_
Bosera Funds – Agricultural Bank – Bosera China Securities and Financial Assets Management Program	Domestic non-state- owned legal person	0.32%	9,566,600	_	-	-
Da Cheng Fund -Agricultural Bank – Da Cheng China Securities and Financial Assets Management Program	Domestic non-state- owned legal person	0.32%	9,566,600	_	-	-
Harvest Fund -Agricultural Bank – Harvest China Securities and Financial Assets Management Program	Domestic non-state- owned legal person	0.32%	9,566,600	-	-	_

	Number of	Shares t selling	Nature of the	Sharas
Name of shareholders	restrictio		Nature of the Shares	Number (shares)
HKSCC Nominees Limited	1,573,	372,259	Overseas-listed foreign shares	1,573,372,259
COSCO Container Industries Limited	432,	171,843	RMB-denominated ordinary shares	432,171,843
COSCO Container Industries Limited	65,	099,638	Overseas-listed foreign shares	65,099,638
China Securities Finance Corporation Limited	86,	082,041	RMB-denominated ordinary shares	86,082,041
Broad Ride Limited	77,	948,412	Overseas-listed foreign shares	77,948,412
Central Huijin Asset Management Ltd.	37,	993,800	RMB-denominated ordinary shares	37,993,800
ICBC Credit Suisse Fund – Agricultural Bank – ICBC Credit Suisse China Securities and Financial Assets Management Program	9,	566,600	RMB-denominated ordinary shares	9,566,600
Zhong Ou Fund – Agricultural Bank – Zhong Ou China Securities and Financial Assets Management Program	9,	566,600	RMB-denominated ordinary shares	9,566,600
Bosera Funds – Agricultural Bank – Bosera China Securities and Financial Assets Management Program	9,	566,600	RMB-denominated ordinary shares	9,566,600
Da Cheng Fund – Agricultural Bank – Da Cheng China Securities and Financial Assets Management Program	9,	566,600	RMB-denominated ordinary shares	9,566,600
Harvest Fund – Agricultural Bank – Harvest China Securities and Financial Assets Management Program	9,	566,600	RMB-denominated ordinary shares	9,566,600
Explanation on the relationship or concerted action of the above mentioned shareholders	Unknown		<u> </u>	
Description of top ten shareholders of ordinary shares participating in financing securities business (if any)	None			

#### Shareholdings of top ten shareholders of shares without selling restrictions as at the end of the Reporting Period

During the Reporting Period, whether any top ten shareholders of ordinary shares or top ten shareholders of ordinary shares without selling restrictions have conducted any agreed repurchase transactions

#### $\Box$ Yes $\sqrt{No}$

None of the top ten shareholders of ordinary shares and the top ten shareholders of ordinary shares without selling restrictions conducted any agreed repurchase transactions during the Reporting Period.

## 2.3 Total number of preference shareholders and shareholding of top ten preference shareholders as at the end of the Reporting Period

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

#### **3** SIGNIFICANT EVENTS

## 3.1 Material changes in major accounting items and financial indicators during the Reporting Period and the reasons

The global economic recovery remained weak in the first quarter of 2016 as the effective demand in developed countries was insufficient with stagnant consumption and investment, and the growth of emerging economies was weak with shrinking international trade. As the Chinese government vigorously promoted the growth stabilizing policies and the supply side structural reform, the economic growth gradually stabilized.

Due to the complex global and domestic economic environment, during the Reporting Period, the Group recorded sales revenue of RMB10,412 million (the same period of last year: RMB14,581 million), representing a year-on-year decrease of 28.59%; net profit attributable to shareholders and other equity holders of the parent company of RMB410 million (the same period of last year: RMB497 million), representing a year-on-year decrease of 17.49%; and basic earnings per share of RMB0.1291.

In view of the deteriorating operating results of shipping companies last year, the customers were cautious about the global container shipping industry and reduced their procurement in the first quarter of 2016. Meanwhile, the container price remained low as contrast to the relatively high number of orders received for the same period of last year, a low season with satisfying performance, leading to a sharp year-on-year decrease in both the sales and revenue of containers of the Group during the Reporting Period. During the Reporting Period, the container manufacturing business of the Group recorded sales revenue of RMB2,132 million (the same period of last year: RMB6,440 million), representing a year-on-year decrease of 66.89%. Total sales of dry containers reached 79,800 TEUs, representing a year-on-year decrease of 78.31%; and total sales of reefer containers reached 15,200 TEUs, representing a year-on-year decrease of 67.45%.

In the first quarter of 2016, the road transportation vehicle business of the Group achieved stable growth in North America. The road transportation vehicle business was weak in the emerging markets, which were under the impact of the US dollar interest rate hike and the continued downward trend of oil prices. The road transportation vehicle business bottomed out in the domestic market with greater increase in revenue of logistics semi-trailers and mixer trucks. During the Reporting Period, the road transportation vehicle business of the Group achieved sales revenue of RMB2,959 million (the same period of last year: RMB2,576 million), representing a year-on-year increase of 14.87%. The total sales volume of road transportation vehicles were 23,500 units (the same period of last year: 24,300 units), representing a slight year-on-year decrease of 3.29%.

In the first quarter of 2016, the market demand of the energy, chemical and liquid food equipment business of the Group failed to achieve significant improvement, due to the low global oil price and the natural gas price reform implemented by the Chinese government in recent years. Orders and sales for the first quarter remained substantially the same as that for the same period of last year. During the Reporting Period, the energy, chemical and liquid food equipment business of the Group recorded sales revenue amounted to RMB2,010 million (the same period of last year: RMB2,078 million), representing a slight year-on-year decrease of 3.27%.

In the first quarter of 2016, the sales revenue of the offshore engineering business of the Group was RMB1,874 million (the same period of last year: RMB1,921 million), representing a slight year-on-year decrease of 2.45%. On 12 March, CIMC Raffles Offshore (Singapore) Limited and its subsidiaries commenced construction of the HYSY 162 Project for CNOOC Energy Technology & Services Limited at Yantai Shipyard. On 30 March, "Frigstad Kristiansand", the second ultra-deep-water semisubmersible drilling rig designed and built for Frigstad, completed mating at Yantai Shipyard.

In the first quarter of 2016, the domestic logistic demand from the real economy slowed down and the logistics prices declined due to, among other things, the slowdown in external demand, structural adjustment and the long Lunar New Year holiday. During the Reporting Period, the logistics service business of the Group recorded sales revenue of RMB1,615 million (the same period of last year: RMB1,827 million), representing a year-on-year decrease of 11.60%.

In the first quarter of 2016, the domestic heavy truck industry saw recovering growth, benefiting from the increased total investment in new national projects, a pickup in some regional real estate markets and the increased orders in the manufacturing industry. During the Reporting Period, the heavy truck business of the Group recorded a year on year increase of 78% for sales of products and achieving sales revenue of RMB304 million (the same period of last year: RMB195 million), representing a year-on-year increase of 55.90%.

In the first quarter of 2016, the airport facilities equipment and boarding bridge business of the Group further consolidated the marketing network to secure business growth. Meanwhile, the fire and rescue vehicle business achieved breakthrough in China and the integration of Albert Ziegler GmbH began to bear fruit. During the Reporting Period, the airport facilities equipment business of the Group recorded sales revenue of RMB471 million (the same period of last year: RMB290 million), representing a great year-on-year increase of 62.41%.

During the Reporting Period, the real estate business of the Group recorded sales revenue of RMB138 million (the same period of last year: RMB99 million), representing a year-on-year increase of 39.39%. In the first quarter of 2016, the real estate business of the Group actively carried out planning and research for the projects at Baoshan, Shanghai and Songshan Lake, Dongguan. On 25 March, the CIMC Intelligence Valley Project received the "Collaborative Innovation and Platform Construction" Project Funding ("協同創新與平台環境建設"專項 資金) from the Guangdong Provincial Department of Science and Technology, marking the achievement of the Group in transforming from the traditional real estate business to the industrial real estate business.

During the Reporting Period, the financial business of the Group recorded sales revenue of RMB525 million (the same period of last year: RMB368 million), representing a yearon-year increase of 42.66%. In the first quarter of 2016, CIMC Financial Leasing Co., Ltd. perfected the domestic, international and third-party operating platforms around the strategic positioning of "the coordination of industry and finance". The investment in the new business basically reached the budgetary target, generally achieving a steady beginning. CIMC Finance Co., Ltd. continuously pushed forward the integration of industry and finance to offer a wide range of financial services, thereby strengthening the Group's overall competitiveness.

## Material changes and the reasons

Balance sheet items	31 March 2016	31 December 2015	Percentage change	Reasons for the material changes
Advances from customers	4,085,017	2,763,511	47.82%	Mainly due to the addition of advance payments of construction and payment of goods during the Reporting Period.
Other current liabilities	5,592,003	_	N/A	Mainly due to the issue of USD commercial paper by China International Marine Containers (Hong Kong) Limited, a wholly-owned subsidiary of the Group, during the Reporting Period.
Other non-current liabilities	1,697,871	71,635	2,270.17%	Mainly due to the amount of capital contribution from strategic investors received by CIMC Vehicle (Group) Co., Ltd. and Shenzhen CIMC Electricity Commerce and Logistics Technology Co., Ltd., both subsidiaries of the Group, during the Reporting Period.
Income statement items	From January to March 2016	From January to March 2015	Percentage change	Reasons for the material changes
Financial expenses	119,436	86,301	38.39%	Mainly due to the decrease in interest income and increase in financing costs during the Reporting Period.
Asset impairment losses	-510	58,999	-100.86%	Mainly due to the increased provision for total accounts receivable in the corresponding period of last year.
Non-operating income	73,254	26,986	171.45%	Mainly due to the increase in government grants received by the subsidiaries of the Group during the Reporting Period.
Cash flow statement items	From January to March 2016	From January to March 2015	Percentage change	Reasons for the material changes
Refund of taxes and surcharges	301,255	652,234	-53.81%	Mainly due to the increase in refund of taxes and surcharges received in the corresponding period of last year.
Cash received from capital contributions	1,530,991	15,521	9,764.00%	Mainly due to the amount of capital contribution from strategic investors received by CIMC Vehicle (Group) Co., Ltd. and Shenzhen CIMC Electricity Commerce and Logistics Technology Co., Ltd., both subsidiaries of the Group, during the Reporting Period.

#### 3.2 Change of substantial shareholder during the Reporting Period

On 31 March 2016, the Company received the Notice Regarding Completion of Share Transfer of Long Honour Investments Limited served by China Shipping Container Lines Co., Ltd ("CSCL"), from which it was learned that all the precedent conditions under the Share Purchase Agreement in Respect of Sale and Purchase of the 100% Equity Interest in Long Honour Investments Limited entered into by China Shipping Container Lines (Hong Kong) Co., Limited ("CSHK", a wholly-owned subsidiary of CSCL) and COSCO (Hong Kong) Group Limited have been satisfied or waived, and the transaction for CSHK to purchase the 100% equity interest in Long Honour Investments Limited was completed on 31 March 2016. Upon completion of the above transaction, CSCL held, through Long Honour Investments Limited and COSCO Container Industries Limited, an aggregate of 432,171,843 A shares and 245,842,181 H shares of the Company, representing 22.77% of the total issued capital of the Company, as the second largest shareholder of the Company. For details, please refer to the announcement disclosed in China Securities Journal, Shanghai Securities News, Securities Times, Cninfo website (www.cninfo.com.cn) and the Company's website (www.cimc.com) ([CIMC] 2016-012) and the announcement published on the website of the Hong Kong Stock Exchange (www.hkexnews.hk) by the Company on 1 April 2016.

#### 3.3 Progress in establishment of internal control during the Reporting Period

In the first quarter of 2016, the Group made good progress in various important tasks in the area of internal control: (1) Further realization of the full coverage and upgrading of the establishment of internal control: The Group completed its supervision towards its subsidiaries, including Zhumadian CIMC Huajun Casting Co. Ltd., Pteris Jiuzhou Logistics Automation System (Suzhou) Co., Ltd., Three Eyre Shanghai Zhenhua Logistics Co. Ltd., Brigantine Services Limited and CIMC Vehicles (HK) Limited, with respect to their establishment of internal control during the Reporting Period. (2) Further establishment of the career path for the audit and internal control personnel of the Group as well as exploration, coordination and arrangement of a new mechanism for the selection, training and deployment of the audit and internal control team of the Group: The Group finalized the Personnel Training Plan for the Internal Control and Audit System of CIMC (2016-2020) and formulated the Plan for the Training of the Internal Control and Audit Team and Project Coordination of the Group for 2016 during the Reporting Period. (3) Promotion and implementation of the system: During the Reporting Period, the Group further carried on the pilot project for the new rules of the Hong Kong Stock Exchange in respect of risk control and upgraded its internal control system into a comprehensive risk management and control system. The Group also formulated Specific Audit Plan for Procurement for 2016 and Plan for Enhancement on Internal Control and Audit in Respect of Construction for 2016, issued The Notice on the Commencement of the Preparation of Internal Control Manual of the Group at All Levels for 2016 and encouraged the leading cadres at all levels and personnel assuming key positions of the Group to sign the undertakings on integrity for the year.

#### **3.4** Implementation of A Share(s) share option scheme during the Reporting Period

In order to establish and improve the incentive-constraint mechanism, and effectively combine the interests of the Shareholders, the Company and its employees, an A Share(s) Share Option Incentive Scheme ("A Share(s) Share Option Incentive Scheme") was considered and approved at the extraordinary general meeting of the Company on 17 September 2010. According to such scheme, the first tranche of 54,000,000 share options (the "First Tranche of Share Options") were registered on 26 January 2011 and the second tranche of the reserved 6,000,000 share options (the "Second Tranche of Share Options") were registered on 17 November 2011.

On 12 May 2015, upon the consideration and approval at the eighth meeting of the seventh session of the Board in 2015, the options of the second exercisable period for the First Tranche of Share Options met the exercise conditions. The actual exercisable period was from 2 June 2015 to 27 September 2020 with the total exercisable options amounting to 39,660,000. On 9 October 2015, upon the consideration and approval at the fourteenth meeting of the seventh session of the Board in 2015, the options of the second exercisable period for the Second Tranche of Share Options have met the exercise conditions. The actual exercisable options amounting to 4,132,500. On 28 July 2015, as considered and approved at the eleventh meeting of the seventh session of the Board of the Company in 2015, after the completion of the implementation of the 2014 dividend distribution proposal of the Company on 22 July 2015, the exercise price of the First Tranche of Share Options was adjusted to RMB10.77, and that of the Second Tranche of Share Options was adjusted to RMB16.30.

During the Reporting Period, a total of 458,700 options were exercised under the A Share(s) Share Option Incentive Scheme, representing 0.78% of the total of share option incentive scheme (adjusted), among which, a total of 418,600 options were exercised during the second exercisable period for the First Tranche of Share Options, and a total of 40,100 options were exercised during the second exercisable period for the Second Tranche of Share Options.

#### 3.5 Significant subsequent events

On 8 April 2016, as considered and approved at the third meeting of the seventh session of the Board for 2016, the Company proposed to issue not more than 386,263,593 new A Shares (including 386,263,593 Shares) to not more than 10 qualified investors including domestic institutional investors and individual investors who meet the relevant requirements and conditions at the issuance price of no less than RMB13.86 per Share to raise gross proceeds not exceeding RMB6.0 billion. The non-public issuance of A Shares is subject to: (1) the approvals by the shareholders of the Company at the 2015 annual general meeting, the 2016 first class meeting of A shareholders and the 2016 first class meeting of H shareholders respectively; and (2) the approval by the China Securities Regulatory Commission. For relevant information, please refer to the announcement (Notice No.: [CIMC]2016-018) disclosed by the Company in China Securities Journal, Shanghai Securities News, Securities Times, Cninfo website (www.cninfo.com.cn) and the Company's website (www.cninc.com) and the announcement published on the website of the Hong Kong Stock Exchange (www. hkexnews.hk) on 9 April 2016.

Summary of significant events	Date of disclosure	Search index of the tentative announcement disclosure website
Completion of Change in Shareholding of Shareholders	1 April 2016	www.cninfo.com.cn www.hkexnews.hk www.cimc.com
Proposal of Non-Public Issuance of A Shares	9 April 2016	www.cninfo.com.cn www.hkexnews.hk www.cimc.com

3.6 Undertakings made by the Company, shareholders, de facto controller, bidders, directors, supervisors, senior management or other connected parties that were performed during the Reporting Period or not yet performed as at the end of the Reporting Period

Commitment	Promisor	Contents of commitment	Date of commitment	Commitment period	Implementation
Other commitments made to the minority Shareholders of the Company	The Company	In accordance with the relevant regulations, domestic residents are not eligible to purchase foreign stocks directly, so after the implementation of the plan, domestic residents can only hold or sell its H Shares of the Company which they legally possess due to the change of listing location of shares of the Company, and they are not eligible to subscribe the shares of the Company and other H shares or other overseas stocks, and also after the sales of H Shares of the Company, the sales income must be timely transferred to the mainland. The Company promises domestic residents that before they are free to purchase overseas stocks, the Company will not finance by the means of allotment.	15 August 2012	Before domestic residents are free to buy overseas stocks	During the course of performance
The commitment is fulfilled in a timely manner or not	Yes				
Specific reasons for the non- performance of undertakings as at the end of the Reporting Period and the work plan for the next step	Not applicable				

#### 3.7 Estimate on the operating results for the period from January to June 2016

Warnings and explanations of any forecasted losses or significant changes to accumulated net profit made during the period from the beginning of the year to the end of next reporting period compared to the same period of last year

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

#### 3.8 Securities investment

Type of securities	Stock code	Abbreviation of stock name	Initial investment cost	Number of shares held at the beginning of the Reporting Period (shares)	Shareholding at the beginning of the Reporting Period	Number of shares held at the end of the Reporting Period (shares)	Shareholding at the end of the Reporting Period	Book value at the end of the Reporting Period	Profit or loss during the Reporting Period		Source of shareholding
H Share	6198	Qingdao Port	128,589	40,414,000	0.85%	40,414,000	0.85%	121,569	5,078	Financial assets at fair value through profit or loss	Acquired from the secondary market
H Share	368	Sinotrans Ship H	20,742	2,996,500	0.08%	2,996,500	0.08%	3,246	-577	Financial assets at fair value through profit or loss	Acquired from the secondary market
	rities investn the Reportin	nents held at the g Period	-	-	-	-	-	266	-	-	-
Total			149,331	43,410,500	-	43,410,500	-	125,081	4,501	-	-
in relat	tion to the co al of securiti	nnouncement onsideration and ies investments	Not applic	able							
in relat approv by the	tion to the co	nnouncement onsideration and ies investments s' general	Not applic	able							

#### Unit: RMB thousand

Name of derivatives investment operator	Affiliated relations	Related party transaction or not	Type of derivatives investment	Initial investment amount of derivatives investment	Date of commencement	Date of termination	Investment amount at the beginning of the Reporting Period	Purchase during the Reporting Period	Sales during Reporting Period	Provision for impairment (if any)	Investment amount at the end of the Reporting Period	Proportion of investment amount at the end of the Reporting Period to the net assets of the Company at the end of the Reporting Period	Actual profit or loss during the Reporting Period
HSBC/Standard	Nil	No	Foreign exchange	_	2014/3/31	2017/3/27	9,087,911	_	-	_	8,312,643	28.62%	110.431
Chartered, etc.			forward contract				,,,,				•,• •=,• ••	//	,
HSBC/Standard Chartered, etc.	Nil	No	Foreign exchange option contract	-	2014/8/22	2016/12/13	4,097,462	-	-	-	3,529,696	12.15%	24,052
CCB/HSBC, etc.	Nil	No	Interest rate swap contract	-	2009/12/28	2020/3/1	831,181	-	-	-	818,715	2.82%	-244
HSBC	Nil	No	Currency swap contract	-	2015/4/1	2019/9/1	70,365		-		46,042	0.16%	-4,754
Total				-	-	-	14,086,919	-	-	-	12,707,096	43.75%	129,485
Litigation case (if Disclosure date of and approval of Disclosure date of and approval of general meeting Risk analysis and Period and expl not limited to m risk and law ris	announcement derivative inve announcement derivative inve ((if any) positions in der anations of risk harket risk, liqu	stments by the I in relation to th stments by the S ivatives during t control measur	Board (if any) e consideration Shareholders' the Reporting es (including but	The risks o were conne derivative f as to deriva	h 2016, the derivati f interest rate swap cted with the marka inancial instruments	contracts were cl et risks relating t was mainly refle ne Group develop	osely related to the o exchange rates a ected in: making pr ed rigorous interna	e fluctuations of nd the Group's c udent selection a	interest rate. The cash flow certaint and determination	risks carried by fo y of foreign curren on the type and qu	reign exchange fo ncy revenues in th antity of newly-ad	ions and interest rate : rwards and foreign ex e future. The Group's Ided derivative financi l and authorization pr	change options control on the ial instruments;
Changes in market Invested during and relevant ass in the analysis of	the Reporting I umptions and p	Period, where sp varameters used			to March 2016, the inancial instruments						instruments was l	RMB129,485,000. Fai	r values of the
Explanations of an accounting poli- derivatives betw period	cies and specifi	c accounting pri		No									
Specific opinions of investments and			e derivatives	Guidelines'		laws and regulati	ons, the Company	has established a	sound internal co			rprise Internal Contro implementation. Ther	

faced by the Company regarding derivatives investments are controllable.

## 3.10 Register of reception of research, communications and interviews during the Reporting Period

Date of reception	Mode of reception	Type of party received	Search index of the basic information researched
11 January 2016	Field research, one-to-one meeting	Springs Capital (Beijing) Co., Limited	Principal business conditions, business structure, investment progress, recent industrial developments and industry outlook in 2016
12 January 2016	16th UBS Greater China Conference	Organization	Same as above
19 January 2016	Field research, one-to-one meeting	Industrial Securities	Same as above
29 February 2016	Field research, one-to-one meeting	Hua Chuang Securities	Same as above

#### 3.11 Non-compliant external guarantees

 $\Box$  Applicable  $\sqrt{\text{Not applicable}}$ 

The Company did not make any non-compliant external guarantees during the Reporting Period.

## **3.12** Utilization of the funds of the listed Company for non-operating purposes by the controlling shareholder and its related parties

 $\Box$  Applicable  $\sqrt{}$  Not applicable

There was no utilization of the funds of the listed Company for non-operating purposes by the controlling shareholder and its related parties during the Reporting Period.

### **4 FINANCIAL STATEMENTS**

#### 4.1 Financial statements

#### 4.1.1 Consolidated Balance Sheet (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Item	Closing balance (As at 31 March 2016)	Opening balance (As at 31 December 2015)
Current assets:		
Cash at bank and on hand	8,768,070	4,487,166
Financial assets at fair value through profit or loss	173,877	133,294
Notes receivable	1,580,862	1,369,632
Accounts receivable	9,987,936	10,667,049
Advances to suppliers	2,984,102	3,290,194
Interests receivable	7,266	10,842
Dividend receivable	3,793	12,345
Other receivables	3,590,667	3,253,650
Inventories	16,262,204	16,416,646
Current portion of non-current assets	3,338,906	3,228,668
Other current assets	506,098	660,839
Total current assets	47,203,781	43,530,325
Non-current assets:		
Financial assets at fair value through profit or loss	15,248	19,755
Available-for-sale financial assets	444,469	420,858
Long-term receivables	13,672,208	12,734,564
Long-term equity investments	2,077,439	2,036,367
Investment properties	536,439	438,814
Fixed assets	21,082,645	21,848,053
Construction in progress	19,623,443	17,040,388
Disposal of fixed assets	111,607	99,506
Intangible assets	4,972,066	4,983,558
Development expenditure	28,679	22,966
Goodwill	1,766,424	1,762,141
Long-term prepaid expenses	202,149	165,711
Deferred tax assets	1,149,940	1,194,462
Other non-current assets	341,179	465,703
Total non-current assets	66,023,935	63,232,846
TOTAL ASSETS	113,227,716	106,763,171

Item	Closing balance (As at 31 March 2016)	Opening balance (As at 31 December 2015)
Current liabilities: Short-term borrowings Financial liabilities at fair value through profit or loss Notes payable Accounts payable Advances from customers Employee benefits payable Taxes payable Interest payable Dividends payable Other payables Provisions Current portion of non-current liabilities Other current liabilities	$15,391,230 \\ 135,627 \\ 1,706,193 \\ 7,597,041 \\ 4,085,017 \\ 1,823,827 \\ 634,932 \\ 279,485 \\ 40,557 \\ 5,260,166 \\ 766,959 \\ 4,254,981 \\ 5,592,003 \\ \end{array}$	$17,909,024 \\ 250,769 \\ 1,749,077 \\ 8,893,005 \\ 2,763,511 \\ 2,234,271 \\ 923,137 \\ 216,374 \\ 56,034 \\ 5,285,014 \\ 875,498 \\ 4,765,523 \\ -$
Total current liabilities	47,568,018	45,921,237
Non-current liabilities: Financial liabilities at fair value through profit or loss Long-term borrowings Long-term payables Payables for specific projects Deferred income Deferred tax liabilities Other non-current liabilities	55,460 26,051,769 619,504 8,697 497,894 499,009 1,697,871	55,471 23,684,838 550,136 5,834 511,662 467,482 71,635
Total non-current liabilities	29,430,204	25,347,058
Total liabilities	76,998,222	71,268,295

Item		Closing balance (As at 31 March 2016)	Opening balance (As at 31 December 2015)
Shareholders' equity:			
Share capital		2,978,278	2,977,820
Other equity instruments		2,058,993	2,033,043
Including: Perpetual debt		2,058,993	2,033,043
Capital surplus		3,116,928	3,181,863
Other comprehensive income	e	-355,527	-518,130
Surplus reserve		3,203,578	3,203,578
Undistributed profits		18,047,639	17,663,145
Total equity attributable to sl equity holders of the paren		29,049,889	28,541,319
Minority interests		7,179,605	6,953,557
Total shareholders' equity		36,229,494	35,494,876
Total liabilities and sharehold	ders' equity	113,227,716	106,763,171
Legal representative: Wang Hong	The person in charge of accounting affairs: Jin Jianlong	accounting	ead of the g department: <b>ianlong</b>

## 4.1.2 Balance Sheet of the Parent Company (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Item	Closing balance (As at 31 March 2016)	Opening balance (As at 31 December 2015)
Current assets: Cash at bank and on hand	1,608,737	1,597,446
Accounts receivable	5,678	—
Dividends receivable	4,587,048	4,604,445
Other receivables	12,913,381	12,363,102
Other current assets	18,047	16,264
Total current assets	19,132,891	18,581,257
Non-current assets:		
Available-for-sale financial assets	388,905	388,905
Long-term equity investments	8,509,530	8,509,530
Fixed assets	104,356	106,808
Construction in progress	4,945	4,031
Disposal of fixed assets	177	14 724
Intangible assets Long-term prepaid expenses	14,660 13,552	14,724 14,782
Deferred tax assets	215,726	216,448
Defetted tax assets	215,720	210,446
Total non-current assets	9,251,851	9,255,228
TOTAL ASSETS	28,384,742	27,836,485
Current liabilities:		
Accounts payable	8,114	15,837
Employee benefits payable	849,320	851,536
Taxes payable	10,630	12,820
Interest payable	181,548	129,200
Other payable	8,013,396	7,583,245
Current portion of non-current liabilities	3,999,595	4,059,881
Total current liabilities	13,062,603	12,652,519

Item		Closing balance (As at 31 March 2016)	Opening balance (As at 31 December 2015)
Non-current liabilities:			
Financial liabilities at fair	r value		
through profit or loss		13,585	14,256
Long-term borrowings		2,421,000	2,215,000
Deferred income		13,550	13,800
Total non-current liabilitie	es	2,448,135	2,243,056
Total liabilities		15,510,738	14,895,575
Shareholders' equity:			
Share capital		2,978,278	2,977,820
Other equity instruments		2,058,993	2,033,043
Including: Perpetu	al debt	2,058,993	2,033,043
Capital surplus		3,284,278	3,279,575
Other comprehensive inco	ome	43,754	43,754
Surplus reserves		3,203,578	3,203,578
Undistributed profits		1,305,123	1,403,140
Total equity of shareholde	rs and		
other equity holders		12,874,004	12,940,910
Total liabilities and shareh	olders' equity	28,384,742	27,836,485
Legal representative:	The person in charge of accounting affairs:		ead of the g department:

Wang Hong

counting affair Jin Jianlong

*Jin Jianlong* 

## 4.1.3 Consolidated Income Statement (Unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Item	Current amount (January to March 2016)	Previous amount (January to March 2015)
I. Total Revenue Including: Revenue	10,412,416 10,412,416	14,580,630 14,580,630
<ul> <li>II. Total cost of sales <ul> <li>Including: Cost of sales</li> <li>Taxes and surcharges</li> <li>Selling and distribution expenses</li> <li>General and administrative expenses</li> <li>Financial expenses</li> <li>Asset impairment losses</li> </ul> </li> <li>Add: Profit from changes in fair value <ul> <li>(losses are indicated by "-")</li> <li>Investment income</li> <li>(losses are indicated by "-")</li> <li>Including: Share of profit of investment</li> <li>in associates and joint</li> <li>ventures</li> </ul> </li> </ul>	9,915,393 8,335,368 70,003 446,256 944,840 119,436 -510 133,985 -42,412 5,218	14,215,528 12,405,403 67,009 546,971 1,050,845 86,301 58,999 127,216 205,123 6,288
<ul> <li>III. Operating profit (total losses are indicated by "-")         Add: Non-operating revenue             Including: Gains on disposal of                 non-current assets         Less: Non-operating expense             Including: Loss on disposal of                 non-current assets     </li> </ul>	588,596 73,254 5,204 13,172 5,076	697,441 26,986 554 8,446 5,026
<b>IV.</b> Total profit (total losses are indicated by "-") Less: Income tax expenses	648,678 165,958	715,981 182,427
V. Net profit (total losses are indicated by "-")	482,720	533,554
Net profit attributable to shareholders and other equity holders of the parent company Minority interests	410,444 72,276	497,427 36,127

Item			Current amount (January to March 2016)	Previous amount (January to March 2015)
	ther comprehensive income ther comprehensive income shareholders and other equ	e attributable to	211,729	21,897
	the parent company, net of Other comprehensive incom	f tax	162,603	35,451
	profit or loss in subsequ	ent periods	162,603	35,451
	<ol> <li>Profit or loss from ch available-for-sale</li> <li>The effective portion</li> </ol>	financial assets	-156	154
	cash flow hedging	-	-3,443	799
0	3. Difference on translat financial statemen ther comprehensive income	ts	166,202	34,498
0	minority interests, net of t		49,126	-13,554
	otal comprehensive incom otal comprehensive income shareholders and other equ	attributable to	694,449	555,451
	the parent company	·	573,047	532,878
Т	otal comprehensive income minority interests	attributable to	121,402	22,573
VIII.E	arnings per share			
(I (I	<ul><li>) Basic earnings per shar</li><li>I) Diluted earnings per sh</li></ul>		0.1291 0.1286	0.1861 0.1848
	Legal The sentative: ang Hong	he person in charge of accounting affairs: <b>Jin Jianlong</b>	accounting	ead of the g department: <b>ianlong</b>

## 4.1.4 Income Statement of the Parent Company (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Item	1	Current amount (January to March 2016)	Previous amount (January to March 2015)
I.	Revenue	44,120	78,584
	Less: Cost of sales Taxes and surcharges General and administrative	24,006 4,499	6,076
	expenses	44,629	72,021
	Financial expenses	43,272	61,532
	Add: Profit from changes in fair value (losses are indicated by "-") Investment income	671	-1,858
	(losses are indicated by "-")		5,357
II.	<b>Operating profit (losses are indicated by "-")</b> Add: Non-operating income	-71,615 271	-57,546 2,591
	Less: Non-operating expenses Including: Loss on disposal of	1	62
	non-current assets	1	62
III.	Total profit (total losses are indicated by "-")	-71,345	-55,017
	Less: Income tax expenses	722	-3,321
IV.	Net profit (net losses are indicated by "-")	-72,067	-51,696
V.	Total comprehensive income	-72,067	-51,696
	LegalThe person in chargerepresentative:accounting affairs:Wang HongJin Jianlong	accountin	head of the ng department: <b>Jianlong</b>

## 4.1.5 Consolidated Cash Flow Statement (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Item	I	Current amount (January to March 2016)	Previous amount (January to March 2015)
I.	Cash flows from operating activities:		
	Cash received from sales of goods or		
	rendering of services	13,540,714	15,661,716
	Refund of taxes and surcharges	301,255	652,234
	Cash received relating to other operating activities	79,260	106,080
	Sub-total of cash inflows from operating activities	13,921,229	16,420,030
	Cash paid for goods and services	11,308,450	13,696,884
	Cash paid to and on behalf of employees	1,406,222	1,488,095
	Payments of taxes and surcharges	462,956	673,203
	Cash paid relating to other operating activities	524,101	411,462
	Sub-total of cash outflows from operating activities	13,701,729	16,269,644
	Net cash flows from operating activities	219,500	150,386
II.	Cash flows from investing activities:		
	Cash received from disposal of investments	102,074	_
	Cash received from returns on investments	12,997	5,792
	Net cash received from disposal of fixed assets,	,	
	intangible assets and other long-term assets	2,530	67,577
	Cash received relating to other investing activities	-	269,000
	Sub-total of cash inflows from investing activities	117,601	342,369
	Cash paid to acquire fixed assets, intangible		
	assets and other long-term assets	1,969,077	3,645,008
	Cash paid to acquire investments	611,484	121,711
	Cash paid relating to other investing activities	3,000	350,809
	Sub-total of cash outflows from investing activities	2,583,561	4,117,528
	Net cash flows from investing activities	-2,465,960	-3,775,159

Item	1	Current amount (January to March 2016)	Previous amount (January to March 2015)
III.	<b>Cash flows from financing activities:</b> Cash received from capital contributions Including: Cash received from capital	1,530,991	15,521
	contributions by minority shareholders of subsidiaries Cash received from borrowings Cash received relating to other financing activities	1,512,689 24,687,837 1,437	15,521 14,092,550 210,000
	Sub-total of cash inflows from financing activities	26,220,265	14,318,071
	Cash repayments of borrowings	19,696,107	10,116,536
	Cash payments for interest expenses or distribution of dividends or profits Including: Cash payments for dividends or profits to	263,494	102,302
	minority shareholders of subsidiaries Cash paid relating to other financing activities	-	14,860 17,587
	Sub-total of cash outflows from financing activities	19,959,601	10,236,425
	Net cash flows from financing activities	6,260,664	4,081,646
IV.	Effect of exchange rate changes on cash and cash equivalents	-11,114	-12,638
V.	<b>Net increase in cash and cash equivalents</b> Add: Opening balance of cash and cash equivalents	4,003,090 3,259,123	444,235 2,935,251
VI.	Closing balance of cash and cash equivalents	7,262,213	3,379,486
ŗ	LegalThe person in charge of accounting affairs:Wang HongJin Jianlong	depa	the accounting artment: ianlong

## 4.1.6 Cash Flow Statement of the Parent Company (unaudited)

Prepared by: China International Marine Containers (Group) Co., Ltd.

Iten	1	Current amount (January to March 2016)	Previous amount (January to March 2015)
I.	<b>Cash flows from operating activities:</b> Cash received from sales of goods or		
	rendering of services	68,519	58,410
	Cash received relating to other operating activities	1,517,714	2,206,483
	Sub-total of cash inflows from operating activities	1,586,233	2,264,893
	Cash paid for goods and services	35,809	_
	Cash paid to and on behalf of employees	27,762	24,908
	Payments of taxes and surcharges	14,205	8,161
	Cash paid relating to other operating activities	1,642,720	2,965,286
	Sub-total of cash outflows from operating activities	1,720,496	2,998,355
	Net cash flows from operating activities	-134,263	-733,462
II.	Cash flows from investing activities:		
	Cash received from disposal of investments Net cash received from disposal of fixed assets	-	2,298
	intangible assets and other long-term assets Net cash received from disposal of subsidiaries	3	-
	and other business units	-	315,000
	Sub-total of cash inflows from investing activities	3	317,298
	Cash paid to acquire fixed assets, intangible	1 5/2	1.000
	assets and other long-term assets	1,762	1,006
	Cash paid to acquire investments	-	2,315
	Sub-total of cash outflows from investing activities	1,762	3,321
	Net cash flows from investing activities	-1,759	313,977

Iten	1		Current amount (January to March 2016)	Previous amount (January to March 2015)
III.	Cash flows from financ	ing activities:		
	Cash received from capit Cash received from borro	tal contributions	18,303 206,000	95,000
	Sub-total of cash inflows	s from financing activities	224,303	95,000
	Cash repayments of borr	-	61,000	-
	Cash payments for intered distribution of dividen	1	15,996	15,174
	Sub-total of cash outflows	s from financing activities	76,996	15,174
	Net cash flows from fin	ancing activities	147,307	79,826
IV.	Effect of exchange rate cash equivalents	changes on cash and	18	862
V.	Net increase in cash an	-	11,303	-338,797
	Add: Opening balance of cash equivalents	t cash and	652,865	831,212
VI.	Closing balance of cash	and cash equivalents	664,168	492,415
I	Legal representative: <b>Wang Hong</b>	The person in charge of accounting affairs: <b>Jin Jianlong</b>	accountin	ead of the g department: <b>Jianlong</b>

#### 4.2 Auditor's Report

Whether the first quarterly report has been audited

 $\Box$  Yes  $\sqrt{No}$ 

The first quarterly report of the Company for 2016 has not been audited.

#### By order of the Board China International Marine Containers (Group) Co., Ltd. Company Secretary Yu Yuqun

Hong Kong, 28 April 2016

As at the date of this announcement, the Board comprises Mr. Wang Hong (Chairman), Mr. Zhang Liang (Vice Chairman) and Mr. Wu Shuxiong as non-executive directors; Mr. Mai Boliang as executive director; and Mr. Li Kejun, Mr. Pan Chengwei and Mr. Wong Kwai Huen, Albert as independent non-executive directors.